

SUPPLEMENTAL INFORMATION - SELECTED FINANCIAL AND OPERATING INFORMATION

Three months ended (\$000's, unaudited)	Sept. 30, 2010	Dec. 31, 2010	Mar. 31, 2011	June 30, 2011	Sept. 30, 2011	Dec. 31, 2011	Mar. 31, 2012	June 30, 2012
Revenue								
Fixed franchise fees	\$ 4,700	\$ 4,710	\$ 4,758	\$ 4,761	\$ 4,736	\$ 4,700	\$ 4,719	\$ 4,716
Variable franchise fees	2,203	1,269	1,697	2,560	2,531	1,430	1,870	2,768
Premium franchise fees	1,692	1,126	778	1,279	1,910	1,275	765	1,455
Other fee revenue and services	1,185	1,053	962	1,221	1,147	975	866	1,053
	\$ 9,780	\$ 8,158	\$ 8,195	\$ 9,821	\$ 10,324	\$ 8,380	\$ 8,220	\$ 9,992

% Revenue by region

British Columbia	11	11	11	11	10	10	10	10
Prairies	9	9	9	9	9	9	9	10
Ontario	58	57	57	57	59	59	59	62
Quebec	19	20	20	20	19	19	19	15
Maritimes	3	3	3	3	3	3	3	3
	100	100	100	100	100	100	100	100

Three months ended Changes during the period	Sept. 30, 2010	Dec. 31, 2010	Mar. 31, 2011	June 30, 2011	Sept. 30, 2011	Dec. 31, 2011	Mar. 31, 2012	June 30, 2012
Number of REALTORS®	27	(14)	141	(88)	(66)	(234)	189	(1)
Number of Agents	34	(15)	170	(83)	(69)	(194)	201	(10)
Number of fixed fee paying Sales Representatives	(14)	4	(28)	(6)	1	(37)	(7)	11
Number of locations	(3)	(5)	7	(2)	(7)	(2)	14	(6)
Number of franchise agreements	(1)	0	27	(2)	(2)	(1)	25	(2)

At end of period

Number of REALTORS®	15,322	15,308	15,449	15,361	15,295	15,061	15,250	15,249
Number of Agents	14,270	14,255	14,425	14,342	14,273	14,079	14,280	14,270
Number of fixed fee paying Sales Representatives	748	752	724	718	719	682	675	686
Number of locations	663	658	665	663	656	654	668	662
Number of franchise agreements	367	367	394	392	390	389	414	412